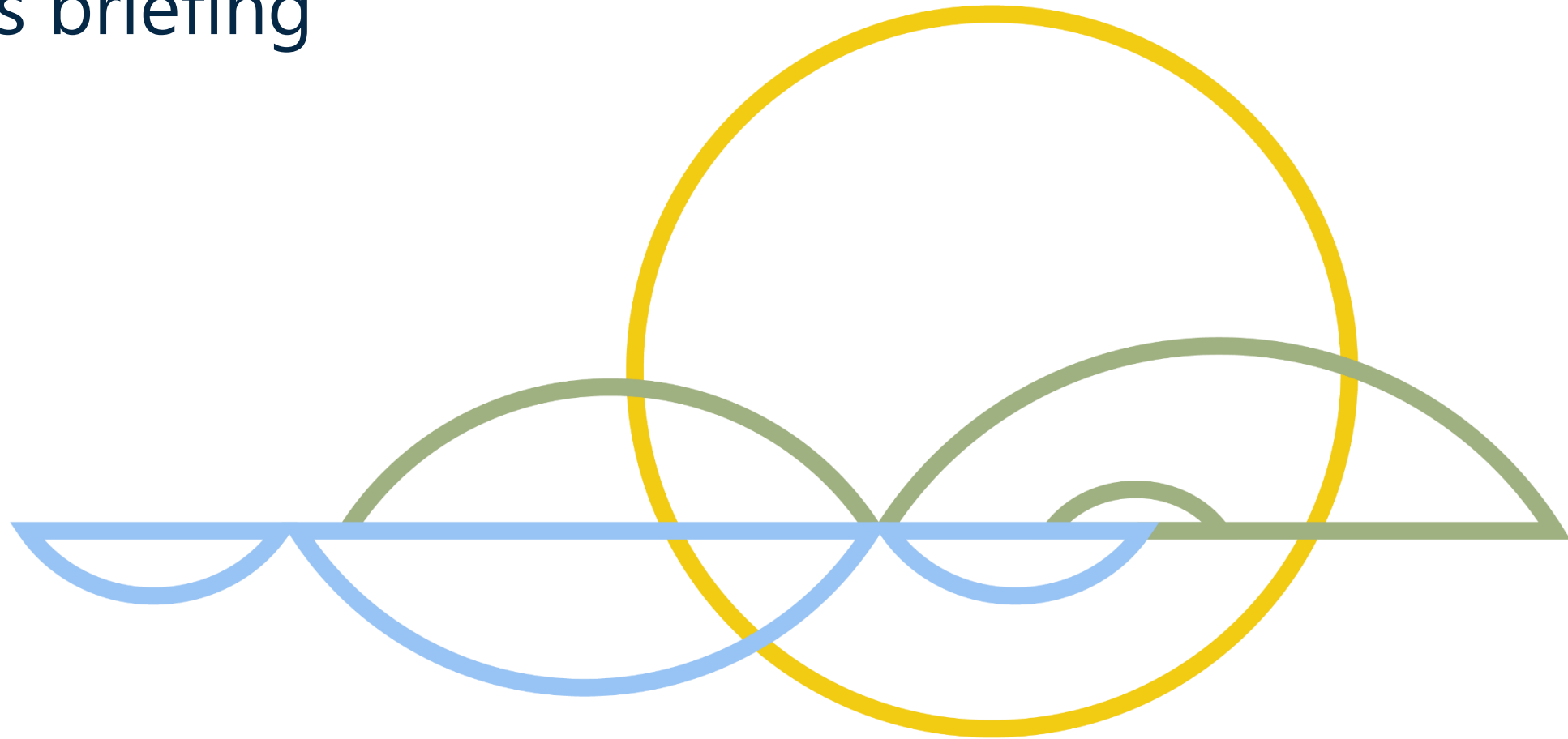


TIAKI WAI

Care in every drop | He wai whakauka

Contractors briefing

20 April 2026



Today's agenda

Time	Agenda Item	Presenter
7.00am	Doors open and registration	<i>Tea and Coffee available</i>
7.05am	Breakfast served	
7.30am	Opening mihi/Karakia	Helmut Modlik, Tumu Whakarae <i>Te Rūnanga o Toa Rangatira</i>
7.35am	Welcome	MC Chris Anderson <i>Wellington Water</i>
7.40am	Introducing Tiaki Wai	Will Peet <i>Board Chair Tiaki Wai</i>
7.55am	The next 12 months	Chris Fleck, Cedric Crow <i>Wellington Water</i>
8.20am	Procurement approach during transition	Dillshan Hettige <i>Wellington Water</i>
8.40am	Longer term work programme	Mike Brewster <i>Chief Executive Tiaki Wai</i>
8:55am	Questions and wrap up	
9.30am	ENDS	

WIFI

Arena events

@ren@3vents!April-2026

Introducing Tiaki Wai

From 1 July 2026, Tiaki Wai will deliver drinking water, wastewater and stormwater services across Porirua, Hutt Valley and Wellington

Take ownership of water services assets from shareholding councils

Take on Wellington Water staff and some staff from four councils

New senior leaders to support new responsibilities – finance and customer.



Board members Elena Trout, Jon Lamonte, Will Peet and Adrian Wimmers

What's different for customers?

From 1 July 2026 property owners will pay water charges directly to Tiaki Wai instead of through rates. Tiaki Wai will be the main point of contact, rather than councils.

Average household across four cities

Current (through rates) \$2100
2026/27 (to Tiaki Wai) \$2410

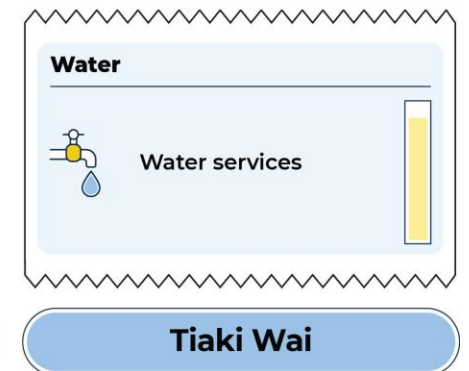
2026/27 increase \$310 or **14.7%**

Different in each city, in the same way rates are different in each city

Current rates bill



Separate bills from 1 July 2026



Water Services Strategy

TIAKI WAI

Care in every drop | He wai whakauka

Water Services Strategy 2026-27

DRAFT FOR FEEDBACK

March 2026

TIAKI WAI



Current position and state of the networks

The three waters networks are under pressure from aging assets

- Many critical assets are at risk of failure.
- Service performance is variable, and regulatory compliance is not always met.
- Significant volumes of water are lost through leakage.
- Wastewater networks experience frequent overflows
- Stormwater regularly contributes to flooding and pollution.
- Water storage is limited and under pressure.



Investment will grow over the next 10 years so Tiaki Wai can start addressing these challenges

The financial balancing act

Metric	Position at Establishment
Total assets	~\$9 billion water infrastructure network
Opening debt	~\$1.7 billion transferred from shareholder councils
Annual operating revenue	~\$385 million

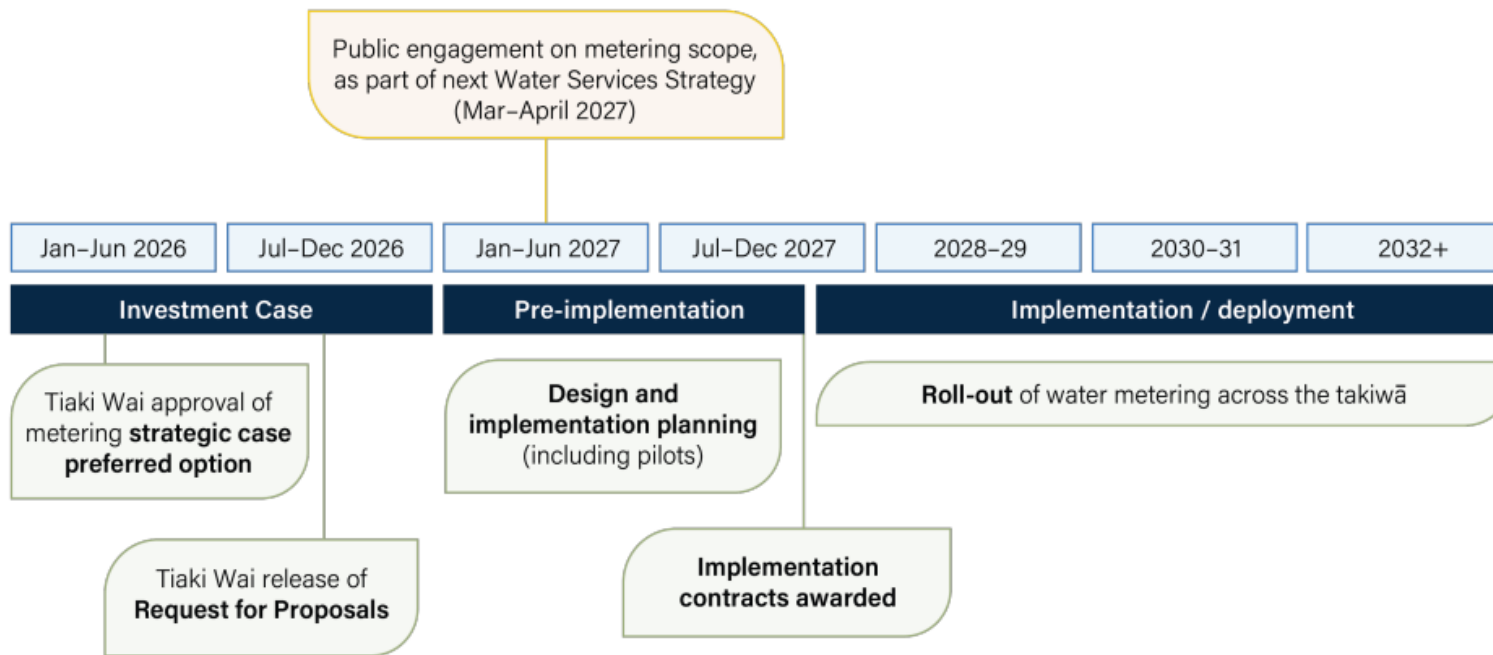
Tiaki Wai will not generate enough cash flow to meet long-term lending requirements without an increase in revenue.

Tiaki Wai has to balance:

- How fast we invest
- What customers pay
- How much we borrow
- Our capacity to respond to unexpected events

Water meters pilot

Investigating water meters starts in FY26/27



Smart meters with AMI technology is the preferred solution

RFPs expected before end of 2026 calendar year to inform the cost and approach to implementation

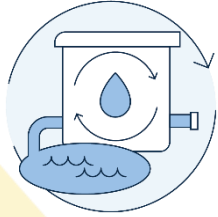
Pilot programmes to test and refine implementation.

The next 12 months

Chris Fleck, Group Manager, Network Operations, WWL
Cedric Crow, Group Manager, Capital Delivery, WWL

Significant investments in 2026/27

Drinking water



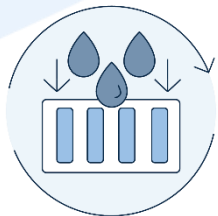
- Gear Island and Waterloo wells replacements - Part 2
- Titahi Bay trunk main renewal - Stage 2
- Totara Park Road bridge pipework seismic strengthening
- Naenae No 2 Reservoir, outlet main and pipeline
- Progressing the business case and implementation plan for water metering
- Eastern Hills Reservoir

Wastewater



- Moa Point Wastewater Treatment Plant remedial work
- Seaview Wastewater Treatment Plant sludge dryer replacement
- Airport WW Interceptor
- Victoria Street rising main renewal
- Porirua Wastewater Treatment Plant solids handling upgrade

Stormwater



- Hutt Valley Floor stormwater infrastructure to support growth
- Te Mome Pump Station renewal and optimisation
- Te Wai Takamori o Te Awa Kairangi (Riverlink) stormwater outlets upsized

Upcoming work – next 12 months and beyond

Renewals

- Intending to ramp up our renewals from July
- Moving from short term contracts to multi-year contract arrangements based on value for money
- Work will be in Porirua, Hutt City, Upper Hutt and WCC
- Tenders out in May with intention to have all contracts signed by July 2026.

Upcoming work – next 12 months and beyond

Wider capital programme

Asset split for FY26/27 programme

- Drinking water: 30.2%
- Stormwater: 7.7%
- Wastewater: 62.1%

Split between treatment plant vs networks

- Treatment plant: 30.7%
- Networks: 69.3%

55 new projects for upcoming year

Procurement approach during transition

Dillshan Hettige, Head of Commercial and Procurement, Wellington Water

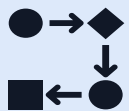
What we've learned from the open market



Clearer visibility of pricing, methodologies, and market capacity



Greater insight into how suppliers respond to competitive tension



Improved understanding of where variability exists - and why

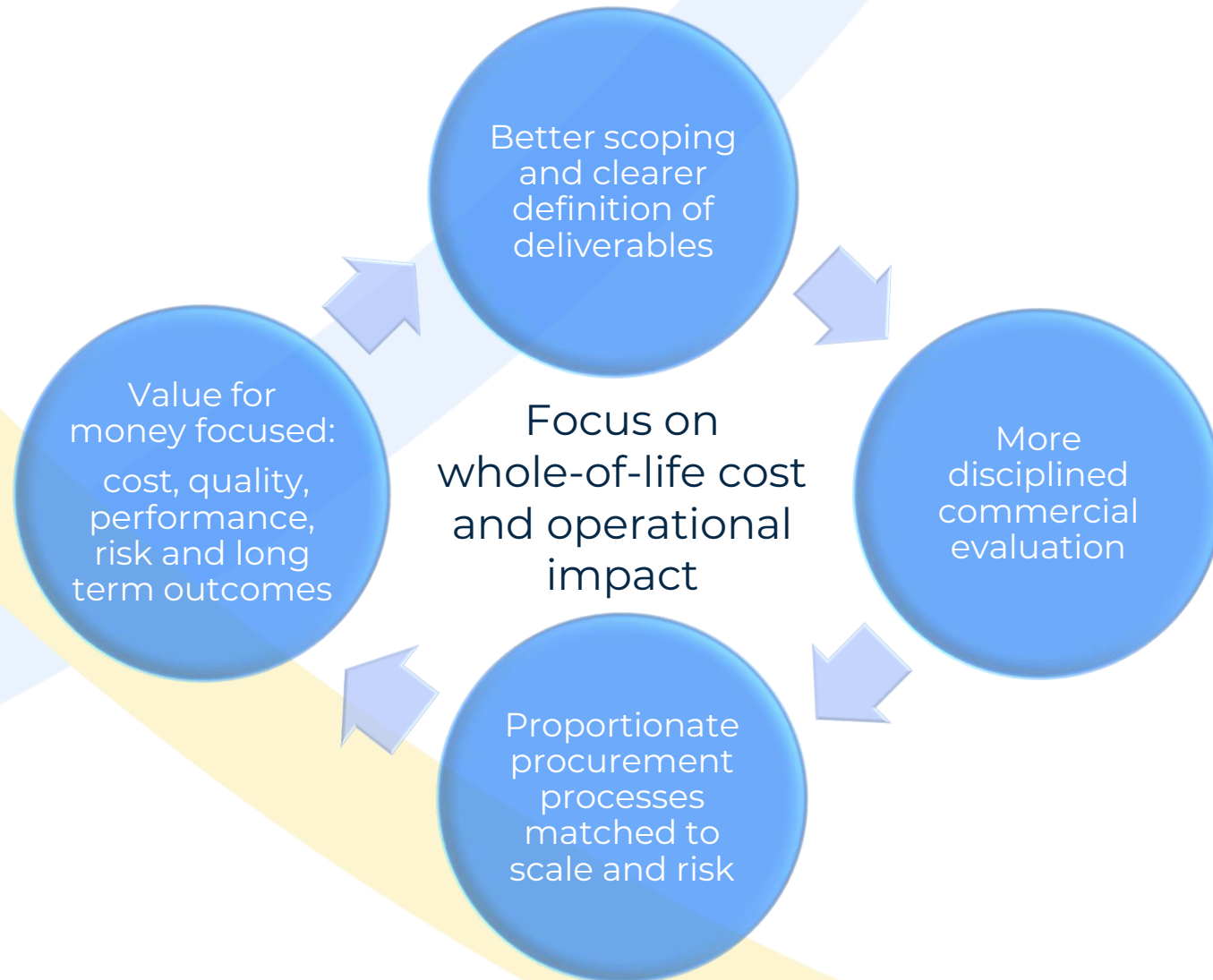


Stronger understanding of cost drivers across asset classes



Evidence base to inform future procurement settings for Tiaki Wai

Strengthening value for money



Guiding procurement principles for Tiaki Wai



Fair, transparent, and consistent engagement



Clearer expectations and performance standards



Simpler, more predictable procurement pathways



Evidence-based decision-making grounded in market insights



Commercial environment that supports innovation and capability uplift



Stronger alignment between procurement, delivery, and asset outcomes

Pragmatism in procurement



Proportionate

Processes matched to scale, urgency, and risk.



Flexibility

Within the Procurement Policy where justified.



Focus

Continuity of service, safety, and minimising disruption.



Compliant

Clear principles for exemptions, evidence based, transparent, auditable.



Fast-track

Ability to fast-track for urgent or time-critical works.

What this means for suppliers



Working together through transition

Procurement settings will evolve as Tiaki Wai is established

Building an environment where high-performing suppliers can succeed

We'll share updates as decisions are made

Stronger alignment between commercial settings and delivery outcomes

Early and ongoing engagement with the market

What's next and what it means for you

Mike Brewster, Chief Executive Tiaki Wai

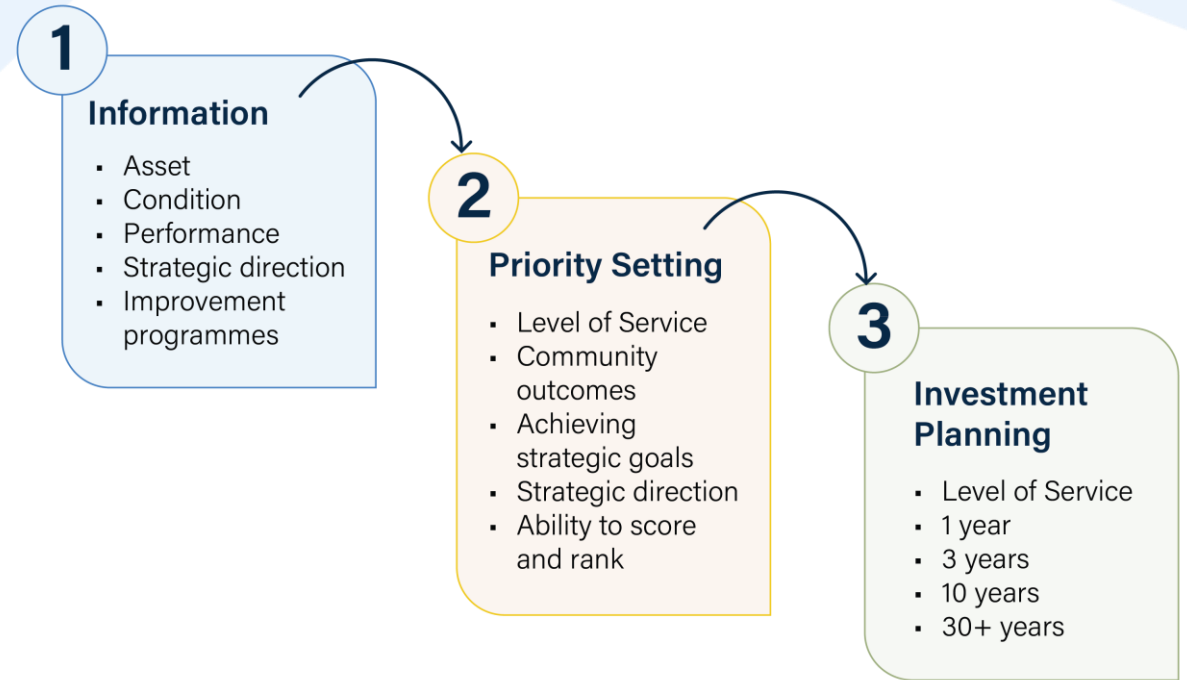
Working together



Improvements required

To enable Tiaki Wai to deliver improved and compliant water services we need:

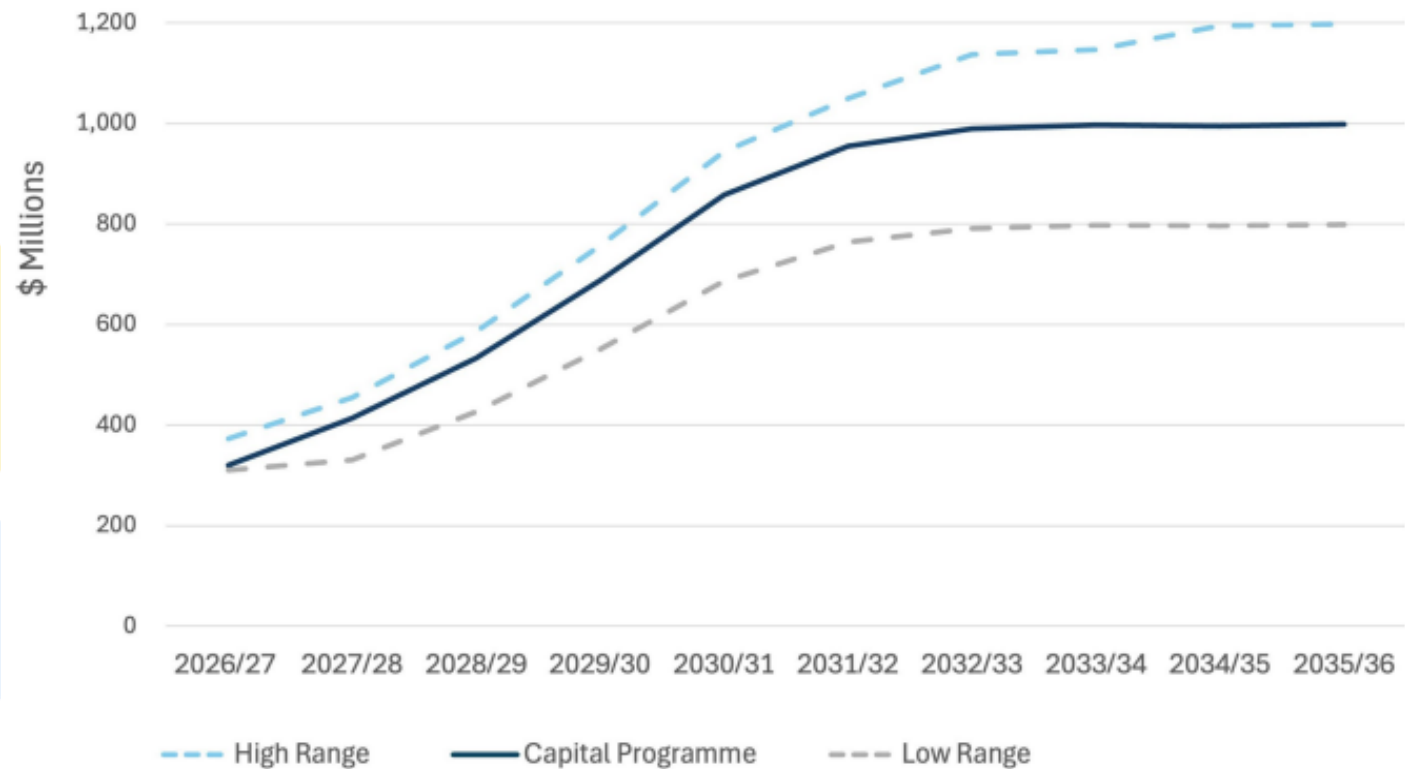
- Improved technology systems to lift efficiency and transparency
- Improved asset management and investment decision-making
- Increased organisational capability aligned to the new model
- To deliver increased value for money for customers



This is a big focus for the first three years.

Year on year growth

Figure 5.8: 2026-2036 indicative capital expenditure (uninflated, pre-efficiencies)



Draft Water Services Strategy, March 2026

Discussion and questions



Ngā mihi | Thank you

Find out more at tiakiwai.co.nz

Water Services Strategy

haveyoursay.tiakiwai.co.nz (feedback closes 22 April)